

## EAST HAWAII REGION NOTICE & REQUEST FOR SOLE SOURCE

1. TO: Regional Chief Procurement Officer
2. FROM: Gary L. Callahan, Senior Contracts Manager  
Department/Division/Agency

Pursuant to East Hawaii Region Policy, PUR 016, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:

East Hawaii Region is requesting an upgrade of our current Electronic Medical Records system (EMR), MEDITECH 6.0, to 6.1 which will bring new system architecture to our Region. The upgrade will provide a new generation platform that is web-based technology. This new architecture will allow for better use for physicians' integration with the EMR. The web application provided in this upgrade will allow physicians to access the EMR using their various electronic devices, tablet, smart phone, or PC. This will result in lower hardware requirements at the desktop, resulting in lower expense and maintenance requests. The new architecture will also completely integrate the inpatient and ambulatory applications.

4. Vendor Name: Medical Information Technology, Inc. Address: Meditech Circle Westwood, Massachusetts 02090	5. Price: \$ 2,000,000.00
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6. Term of Contract: From: 03/18/2015 To: 03/17/2016 (mm/dd/yyyy)	7. Prior Sole Source Ref No. <u>N/A</u>
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8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:

This upgrade is only available through the developer of the software. This Sole Source procurement also complies with HAR Chapter 3-122-81 (4), acknowledging East Hawaii Region is exempt from the State Procurement Code.

9. Essential Features: How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

East Hawaii Region had selected MEDITECH for its EMR solution in 2009 and has expanded the EMR system to currently include Revenue Cycle, Finance, Cost Management, Health Information Management and most recently Supply Chain Management. The MEDITECH EMR system has become the cornerstone of our region's operations. The upgrade is essential in our region taking our EMR to the next technology generation. The unique features are the various proprietary MEDITECH software components which can only be procured through MEDITECH.

10: Sole Source No. 15-0001

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because: N/A

12. **Direct any inquiries to:**  
Department: Contracts Management  
Contact Name/Title: Gary L. Callahan, Sr. Contract Mgr.

13 Phone Number:  
808-932-3112  
Fax Number:  
808-933-2793

Expenditure may be processed with a purchase order:  Yes  No If no, a contract must be executed  
Agency shall ensure adherence to applicable administrative and statutory requirements.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*



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Department Head (sign and print name) 03/06/15  
Date

**Reserved for RCPO/Designee Use Only**

15 Date Notice Posted: 03/06/15

Submit written objections to this intent to issue a sole source contract within seven (7) calendar days or as otherwise allowed from the above posted date to:

Regional Chief Procurement Officer  
East Hawaii Region  
1190 Waiianuenu Ave.  
Hilo, Hawaii 96720

16. Regional Chief Procurement Officer's comments:

17.  
 APPROVED  DISAPPROVED  
 NO ACTION REQUIRED

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Regional Chief Procurement Officer Date