

**EAST HAWAII REGION**  
**NOTICE & REQUEST FOR SOLE SOURCE**

**SS 21-0007**

**Physician Preference**

1. TO: Regional Chief Executive Officer
2. FROM: Sam Nelson, Senior Contracts Manager

Pursuant to East Hawaii Region Policy, PUR 005, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction: "Specialty" Medical Supplies. Services, and Equipment as requested by a member of the East Hawaii Region medical staff within respective HHSC facilities. A list of Medical Service areas is attached to this Notice & Request. (Attachment 1)
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4. Vendor Name: Multiple Vendors based upon Physician  Address: Will vary
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5. Price: \$ <u>2,000,000.00</u>
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6. Term of Contract: From: <u>7/01/2021</u> To: <u>6/30/2023</u> (mm/dd/yyyy)
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7. Prior Sole Source Ref No. <u>HHSC EHR EX 19-0008</u>
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8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:
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The physician request for specialty equipment, medical supplies, or services is based upon unique characteristics of patient needs, special technology, physician training, physician knowledge, existing facility equipment compatibilities, infection control, previously implanted devices into a patient, urgency & availability of services or other judgments made by the medical staff. These criteria will be utilized in reviewing the request to purchase to determine if it fits within this category.

9. Essential Features: How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:
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Physicians can better perform their services with the equipment they have been trained on and that they have proven best experience using. Hawaii has been experiencing a crisis in physician services. It is not practical to limit our physicians to use products that do not provide the optimum outcomes, based on the judgment of the physician. The standard process is not effective in meeting the needs of the people of our island as those processes critically limit HMC and the physician's ability to care for all types of patients.

10: Sole Source No. SS 21-0007

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:  
As noted above history has shown that when our physicians are able to purchase equipment and services that they have been trained on & are experienced in provides the best outcome for our patients.

12. **Direct any inquiries to:**  
Department: Contract Management  
Contact Name/Title: Sam Nelson/ Sr. Contracts Manager

13. Phone Number: 932-3113  
Fax Number: 933-2793

Expenditure may be processed with a purchase order:  Yes  No If no, a contract must be executed  
Agency shall ensure adherence to applicable administrative and statutory requirements.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*

Sam Nelson  
Department Head (sign and print name)

06/25/2021  
Date

**Reserved for RCEO/Designee Use Only**

15 Date Notice Posted: 06/25/2021nc

Submit written objections to this intent to issue a sole source contract within five (5) calendar days or as otherwise allowed from the above posted date to: Regional Chief Executive Officer  
East Hawaii Region  
1190 Waiianuenue Ave.  
Hilo, Hawaii 96720

16. Regional Chief Executive Officer's comments:

17.  
 APPROVED  DISAPPROVED  
 NO ACTION REQUIRED

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Regional Chief Executive Officer Date

**LIST OF MEDICAL SERVICE AREAS**

Medical Service areas listed include, but are not limited to the following:

- |                                 |                                   |
|---------------------------------|-----------------------------------|
| 1. Vascular/Angiography         | 15. Pediatrics and newborn        |
| 2. Cysto/Urology                | 16. Psychiatry                    |
| 3. Endoscopy/Gastroenterology   | 17. Internal Medicine Disciplines |
| 4. Ear, Nose & Throat Specialty | 18. All areas of Radiology        |
| 5. Ophthalmology                | 19. Telemetry                     |
| 6. General Surgery              | 20. Oncology                      |
| 7. OR/Surgical Instruments      | 21. Neurosurgery                  |
| 8. OBGYN                        | 22. Med/Surg Services             |
| 9. Orthopedics                  | 23. Critical Care                 |
| 10. Neurology                   | 24. Dialysis                      |
| 11. Vascular                    | 25. Cardiology                    |
| 12. Thoracic                    |                                   |
| 13. Plastic                     |                                   |
| 14. Pulmonary                   |                                   |

